



Pointerra Limited

31 January 2017

December Quarter Activities and Cash Flow Report

Pointerra Limited (ASX:3DP) ("Pointerra" or "the Company") is pleased to provide an overview of December quarter activities and the associated cash flow and cash position in the Appendix 4C (attached).

Software Development

During the quarter Pointerra's technical team continued to enhance the deployment of the Company's innovative 3D data solution in the Amazon Web Services ("AWS") environment.

These initiatives included:

- the development of a Pointerra Data Portal in AWS for easy viewing of multiple 3D datasets;
- the development of a capability for intuitive, easy to use 3rd party upload of 3D datasets;
- the development of simple and scalable integration between Pointerra's technology and 3rd party partner GIS solutions such as Esri's ArcMap and Blue Marble's Global Mapper;
- the addition of point cloud viewer tools to enable users to perform a number of analytics functions within the point cloud environment; and
- the more efficient use of AWS cloud computing resources to support Pointerra's ability to scale rapidly to hosting multiple, massive 3D datasets at lower cost.

Sales and Distribution

During the quarter Pointerra signed a number of trial licence and confidentiality agreements with a range of counterparties, ranging from small end-users, to resellers in the geospatial technology and services sector, through to global geospatial, technology, engineering and aerospace giants.

These relationships have provided valuable user acceptance testing and feedback to the development team and has allowed us to enhance the ease of use and functionality of our cloud-based 3D Data as a Service solution.

Moving forward, the Company expects to convert these relationships into revenue generating partnership and reseller agreements as well as monthly recurring income through customer end-user license agreements.

Cash Flow

Cash outflows for the quarter were in line with management expectations and ahead of budget. Please refer to the attached Appendix 4C for further detail.

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Pointerra Limited

For more information, please contact:

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About Pointerra: *Pointerra is an Australian company focussed on the development and commercialisation of its unique 3D geospatial data technology. Pointerra's technology has solved an entrenched problem in the 3D geospatial sector and allows very large 3D datasets to be viewed by users without the need for high performance computing. The 3D datasets are processed and stored in the cloud for instant, on demand user access: anytime, anywhere, on any device. Pointerra's vision is to create a global marketplace for 3D data, saving users time and money and creating a 3D data access revolution.*

Appendix 4C

Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

Name of entity

Pointerra Limited

ABN

39 078 388 155

Quarter ended ("current quarter")

31 December 2016

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers		
1.2 Payments for		
(a) research and development	(46)	(63)
(b) product manufacturing and operating costs		
(c) advertising and marketing	(19)	(25)
(d) leased assets		
(e) staff costs	(195)	(278)
(f) administration and corporate costs	(129)	(201)
1.3 Dividends received (see note 3)		
1.4 Interest received	18	19
1.5 Interest and other costs of finance paid		
1.6 Income taxes paid		
1.7 Government grants and tax incentives		
1.8 Other (provide details if material)		
1.9 Net cash from / (used in) operating activities	(371)	(548)
2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) property, plant and equipment	(38)	(50)
(b) businesses (see item 10)		
(c) investments		

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
(d) intellectual property	(4)	(4)
(e) other non-current assets		
2.2 Proceeds from disposal of:		
(a) property, plant and equipment		
(b) businesses (see item 10)		
(c) investments		
(d) intellectual property		
(e) other non-current assets		
2.3 Cash flows from loans to other entities		
2.4 Dividends received (see note 3)		
2.5 Other (provide details if material)		
2.6 Net cash from / (used in) investing activities	(42)	(54)

3. Cash flows from financing activities		
3.1 Proceeds from issues of shares		
3.2 Proceeds from issue of convertible notes		
3.3 Proceeds from exercise of share options		
3.4 Transaction costs related to issues of shares, convertible notes or options	(32)	(701)
3.5 Proceeds from borrowings		
3.6 Repayment of borrowings	(5)	(47)
3.7 Transaction costs related to loans and borrowings		
3.8 Dividends paid		
3.9 Other (provide details if material)		
3.10 Net cash from / (used in) financing activities	(37)	(748)

4. Net increase / (decrease) in cash and cash equivalents for the period		
4.1 Cash and cash equivalents at beginning of quarter/year to date	4,175	5,075
4.2 Net cash from / (used in) operating activities (item 1.9 above)	(371)	(548)
4.3 Net cash from / (used in) investing activities (item 2.6 above)	(42)	(54)
4.4 Net cash from / (used in) financing activities (item 3.10 above)	(37)	(748)

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.5	Effect of movement in exchange rates on cash held		
4.6	Cash and cash equivalents at end of quarter	3,725	3,725

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	675	1,125
5.2	Call deposits	3,050	3,050
5.3	Bank overdrafts		
5.4	Other (provide details)		
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	3,725	4,175

6. Payments to directors of the entity and their associates

- 6.1 Aggregate amount of payments to these parties included in item 1.2
- 6.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Current quarter \$A'000
82

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7. Payments to related entities of the entity and their associates

- 7.1 Aggregate amount of payments to these parties included in item 1.2
- 7.2 Aggregate amount of cash flow from loans to these parties included in item 2.3
- 7.3 Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2

Current quarter \$A'000

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8. Financing facilities available <i>Add notes as necessary for an understanding of the position</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
8.1 Loan facilities		
8.2 Credit standby arrangements		
8.3 Other (please specify)		
8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.		

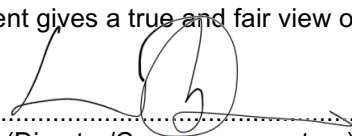
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9. Estimated cash outflows for next quarter	\$A'000
9.1 Research and development	50
9.2 Product manufacturing and operating costs	
9.3 Advertising and marketing	30
9.4 Leased assets	
9.5 Staff costs	250
9.6 Administration and corporate costs	70
9.7 Other (provide details if material)	
9.8 Total estimated cash outflows	400

10. Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1 Name of entity		
10.2 Place of incorporation or registration		
10.3 Consideration for acquisition or disposal		
10.4 Total net assets		
10.5 Nature of business		

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Sign here:  Date: 31 January 2017

(Director/Company secretary)

Print name: Ian Olson

Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.